



HIRAL MATALIA

A PCC coach and a behavioral skills facilitator & founder of MPower Training Solutions

CHANGE ENABLER

TRANSFORMATION ENTHUSIAST

The recipient of '**Outstanding woman Entrepreneur**' award by FGI (Federation of Gujarat Industries) in 2018

Conducted over **2000 learning workshops**

Coached for 700+ hours

Coaching Practice

Executive Leadership Coaching
Transition Coaching
Team Coaching

Culture Practice

Culture Diagnostics - Renewal
Enhancing Great Place To Work®
Rankings

Experience Management

Customer Experiences
Employee Experiences
Life Experiences

Over 100+ Clients

CEAT Tyres, ABB, Future Generali, Raheja QBE General Electric, GEA Process, L&T, GIPCL, Torrent Power, Bombardier Transportation, Linde Engineering, ATUL Ltd., ERDA, General Motors, MG Motors, Bayer Crop Science, Investis, Serap to name a few.

Founded MPower Training Solutions in 2011 with a purpose "Build a better you". MPower offers HR consulting services in the major four sectors – **Learning and Development, Coaching, Recruitment** and the core HR services including **Culture Change Practice**, well-supported by a 5-member team.

She has 20 years of overall work experience as an executive coach, soft skills trainer and behavioral facilitator

- She is an ICF (International Coach Federation) certified Associate Certified Coach (ACC) and **PCC (Professional Certified coach)**
- An Accountability Builder Certified trainer by Door International
- An NLP certified trainer
- A psychometric assessor certified by Cognizavest

Hiral holds a strong work experience with **the leadership teams** in the space of training and coaching.

Organizations consult her for creating measurable impact on ownership, engagement, performance and productivity levels of their people. Hiral's uncanny ability to strike an instant connect with her client, her relentless quest to constantly unlearn and relearn and her walking the talk stands her apart.

She has successfully blended approaches like coaching, positive psychology, transactional analysis, emotional intelligence and Neuro Linguistic Programming. Spirituality is at the heart of everything she does.

Hiral draws his inspiration from – Pujya Gurudev Shri Rakeshbhai, Stephen Covey, Tony Robbins, Daniel Goleman, Carl Rogers to name a few.

Project – Snapshots

Recent projects –

- Coached over 102 employees for an **ongoing culture diagnostics** project for Bayer Crop Science. It is an ongoing long coaching and training intervention spread over 8 months focused on the culture change for the overall APAC region of the company
- Facilitated the **virtual learning intervention “SQUAD”** of Linde Engineering for over **75 hours** spread over four months. This intervention included pre and post psychometric assessments, learning sessions, assignments, and one-on-one handholding.
- Facilitated a **leadership intervention** with the top management team of Paushak Ltd (an Alembic group company) for 25 of their senior leaders which was a combination of training & coaching.
- Facilitated a Class room skill enhancement learning intervention called “LEAP” for a group of 25 participants of Paushak Ltd (an Alembic group company) spread over a period of **six months**. This intervention included pre and post psychometric assessments, **counselling** of the participants, learning sessions clubbed with real-time simulation activities.
- Conducted an **Assessment Centre process** for a renowned IT company called Celtic, to assess a group of candidates across a range of competencies targeted at identifying the high potential employees and mapping them against each competency.

Past projects –

- **Coached more than 65 team leaders** and project managers and their line managers (the senior management team) of a London based IT firm, Investis. It was a long coaching and training intervention **spread over 2.5 years** where the objective was to foster cross functional collaboration and make the top management more receptive and approachable and it was successfully executed.
- **Coached the MD and the top management team** for a French MNC called Serap India Pvt. Ltd. The duration was **6 months** and the focus of coaching was to make each individual member of the Leadership team more self-aware and also a better team member. Along with that the focus was to enhance skillset of the team members so as to represent themselves better. This was a combination of one-to-one coaching sessions and group training sessions on topics like problem solving & decision making, interpersonal relationships, communication skills along with different psychometric assessments.
- Facilitated workshops for very **senior Leadership team** including the CEO for a Canadian Insurance company, Raheja QBE for **two consecutive years** at Mumbai, Alibaug.
- Trained for all India Sales team and senior management for a manufacturing company called Galaxy Sivtek.
- Worked closely with Team Leaders of Linde, a German EPC organization with their managers for interventions every year over the last 9 years and still continuing.